

[← Back](#)

How Zendesk used InVision to launch the Thank You Machine

COMPANY SIZE
3,980

HEADQUARTERS
San Francisco, California

INDUSTRY
Software

The Zendesk brand has always been rooted in helping people. The company's CRM software was designed to strengthen customer relationships, striving to infuse empathy in all interactions with employees, customers, and the community.

When Covid-19 hit, the team at Zendesk knew they had to use the strength of their brand to help the industry and connect people in new ways. With the support of InVision, their teams collaborated more closely and quickly than ever before to brainstorm, design, approve, and launch a digital gratitude experience that saw more than 10,000 interactions in just three months.

Zendesk+ InVision

Transform your team with InVision. Here's how.

[Get expert advice](#)

Since 2012, Zendesk has supported their work with InVision, including Craft, Boards, Freehand, Prototype, and Inspect.

7 days
for UX/conceptual UI

10 k
messages sent in 3 months

6 lovie awards
for the Thank You Machine

Challenge

The brand team at Zendesk has a mission to make everything the company does feel, taste, sound, and smell like their brand. While they largely accomplish this during in-person events, finding ways to scale those brand experiences digitally had always been part of their strategy.

When the global pandemic hit, digital experiences became their only option. The team needed to keep the heart and soul of the brand going without the ability to meet with people in person. They also wanted to provide a sense of community, but likewise offer a break from virtual meeting fatigue.

“



In 2019, the brand team was focused on scaling. That meant investing in design systems and design operations, brand guidelines, and our agency network. When Covid hit, we relied on those systems to launch the Thank You Machine in record time, becoming a reliable source of internet companionship in an uncertain time.

Erin Pinkley
VP of Brand Creative, Zendesk

Solution

To help make those important personal connections, the Zendesk brand team launched a global online experience to spread empathy and gratitude called the Thank You Machine. They used InVision Freehand to map out the UX, and digitize and iterate on concepts for the UI. They also used InVision Prototype for smoother, speedier design reviews, stakeholder approvals, and handoff to dev.

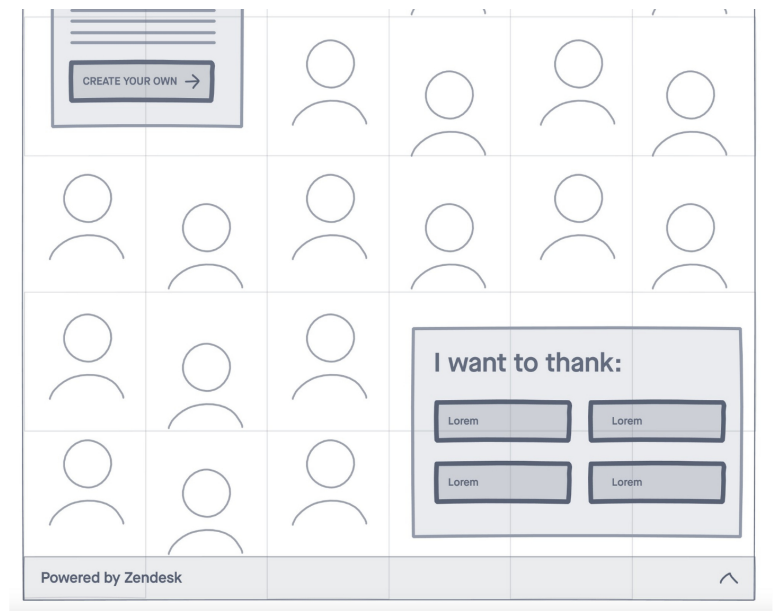


Early hand-drawn sketch of the Thank You Machine concept.

Result

With employees scattered across the globe, the Zendesk team used InVision for better communication and brainstorming, faster feedback and decision-making with prototypes, and a quicker launch of the Thank You Machine site.





Freehand of the Thank You Machine home page.

The brand team created the full-scale UX and conceptual UI in **Freehand** in only 7 to 10 days—a process that typically takes about a month. Using [Freehand wireframe templates](#) helped them speed up translation time to about 30 minutes and make faster updates. And once they imported their Sketch designs into [Prototype](#), design reviews moved along more smoothly. Instead of presenting stakeholders with a static slideshow, designers had something they could click through, bring to life, and continue to develop.

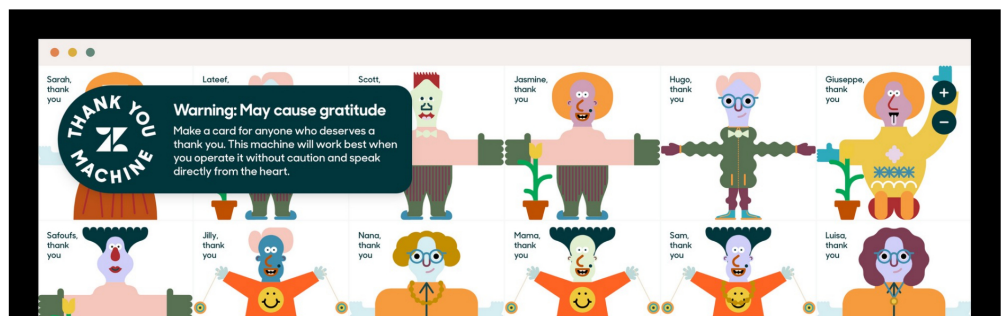
“



The team all did quick pencil sketches to brainstorm different aspects of the UI and overall website flow. To move those into Freehand with a wireframe template was amazing, and so quick and simple to digitize our ideas and continue to iterate with higher fidelity and precision.

Sam Bathe
Art Director, Zendesk

The team also wanted to be sure they were designing a fun, engaging on-brand experience with a completely inclusive style. So they took an illustration approach. Rather than using flesh tones, they built characters with green or purple skin, along with options like burkas and wheelchairs. People can choose from colorful, whimsical components to customize the head, body, face, hair, and accessories to make fun characters in the Zendesk spirit resembling humans, robots, or blob shapes. They can also choose from pre-populated or custom messages.





Final design of the Thank You Machine experience on the site.

The response to the Thank You Machine has been overwhelmingly positive.

Within three months of launching the site, more than 10,000 messages have been sent in nine different languages. And to get into the holiday spirit (and keep the gratitude momentum going), the team updated the experience in December to include holiday-themed illustrations and copy, a reminder that while holiday parties and family gatherings may not take place, we can still connect and say thanks virtually.

Throughout the process, the Zendesk team found a way to stay true to its brand by spreading empathy around the globe, one virtual thank you at a time.



Video created by the Zendesk team to promote the Thank You Machine globally.

Talk with InVision about how to stay true to your brand like Zendesk.

InVision's more than a platform. We're a partner.



The Total Economic Impact™ of InVision

We focus on your bottom line



Design Leadership Forum

We support the advancement of leaders



Design Maturity Model

We help you gain insight into your business



Inside InVision

[Contact us](#)

[About InVision](#)

[Careers](#)

[News](#)

Follow us

[Instagram](#)

[Twitter](#)

[LinkedIn](#)

[Facebook](#)

[Dribbble](#)

[YouTube](#)

Be inspired

[Muzli Search](#)

[Muzli Design Inspiration](#)

[Color Palette Generator](#)

[Design Defined](#)

Get support

[Getting started](#)

[Knowledge base](#)

[System status](#)

[Product training](#)

[Students & teachers](#)

© 2021 InVisionApp Inc. All rights reserved.

[Terms of Service](#)

[Privacy Policy](#)

[Security](#)

[Sitemap](#)